

2013 DONOR REPORT

Transform your passion for giving into greater impact

We work with donors who care deeply about this community. We help them pursue their passions, and we find important local projects where those passions overlap. Working this way, donors are able to solve big problems together, while thoughtfully supporting the things they love most. **Want to know more about collective impact? Please keep reading.**



NAPA VALLEY
COMMUNITY FOUNDATION

CAPACITY GRANTS FUNDS

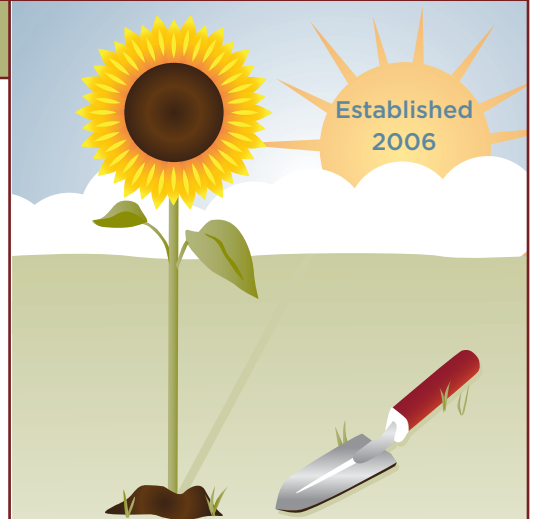
Mission: To help strengthen the organizational capacity of nonprofit organizations working in Napa County.

What's Happening

NAPA VALLEY
COMMUNITY FOUNDATION

IN 2013, WE INVESTED IN PROGRAMS THAT

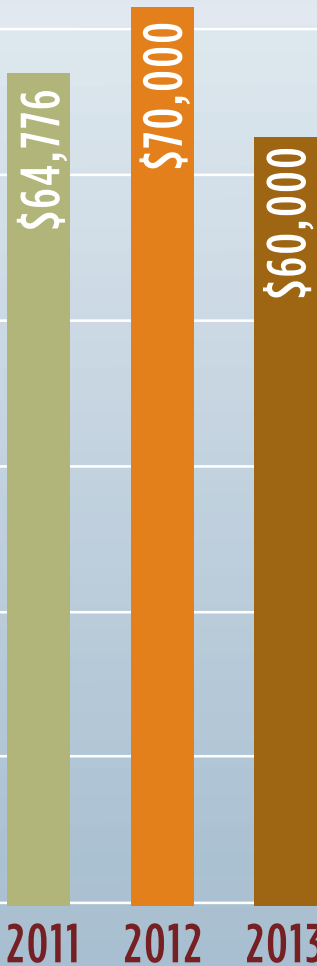
- Help nonprofits navigate the complex decision of whether to merge with another agency, and provide technical expertise to those that elect to move forward
- Engage Board members in a strategic planning process to develop a sound framework for their agency's future
- Build the leadership skills of mid-level staff, and create a pipeline of future leaders



Since inception, our grants have **leveraged \$655,000** from local partners, and **179 projects** have been funded **for human services agencies** working in Napa County

\$488,422

TOTAL GRANTS
2006-2013



What We're Learning

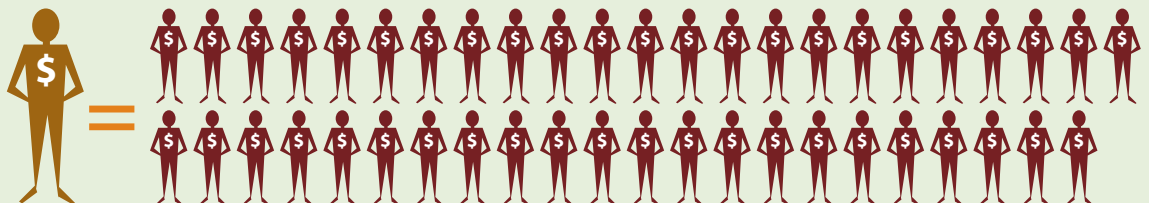
- Local nonprofits worked closely with Napa County's health and social services agency to prepare for healthcare reform and its cascade of changes to benefits and eligibility requirements
- The thoughtful cultivation of these partnerships is paving the way to enroll thousands of local adults and children in affordable health insurance
- Incorporating new technology platforms can be overwhelming to under-resourced agencies, since getting the most out of digital tools also requires significant shifts in internal operations

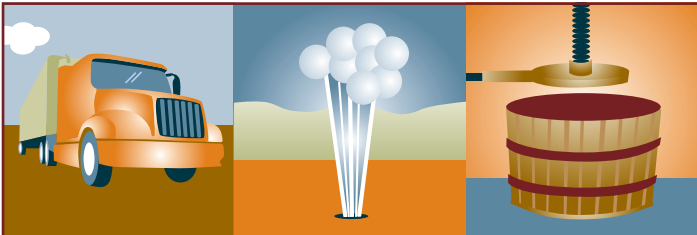
Donors

Lauren Ackerman
Anonymous
Alison Crowe
The Estate of Lylah M. Schieck
Freed Family Fund
Jackson Family Foundation
The E. Richard Jones Family Foundation
Rick Jones Family Fund
The Kobrand Foundation
Jim Maggetti
Bonny Meyer Fund
Justin Meyer Scholarship Fund
Dick Mullins Charitable Trust
Opportunity Fund
Pat & Linda Pingitore
Sato Family Fund
Thacher Family Fund
Walton Family Fund

DONOR BUYING POWER

For every \$1 contributed to the Fund by a donor, how many dollars have been distributed from the Fund? This is the ratio, in dollars, of 1: [(Total Grants from Fund)/(Average Contribution to Fund)].





AMERICAN CANYON

CALISTOGA

ST. HELENA

CITY FUNDS

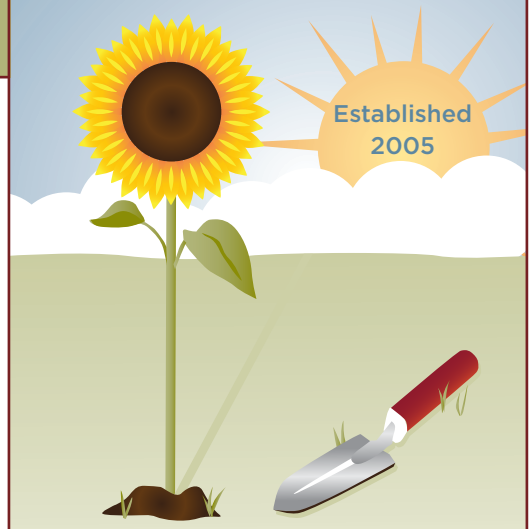
Mission: To provide more resources to nonprofit programs in American Canyon and Calistoga, as well as St. Helena and its surrounding communities.

NAPA VALLEY
COMMUNITY FOUNDATION

What's Happening

IN 2013, WE INVESTED IN PROGRAMS THAT

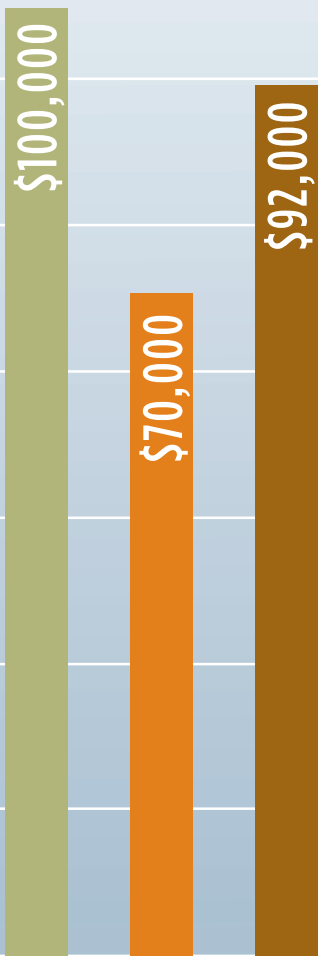
- Develop American Canyon middle schoolers' leadership and team building skills through student-led community service projects
- Provide cultural experiences to low-income kids living in Calistoga with field trips to art museums and chamber music concerts
- Connect at-risk teens in the St. Helena area to combat veterans through a variety of volunteer activities, including monthly meals prepared by the youth



Since inception, the City Funds have made possible **154 youth-development projects** that delivered services to more than **6,000 Napa County teens and young adults**

\$787,580

TOTAL GRANTS
2005-2013



2011 2012 2013

What We're Learning

- Youth employment programs that provide coaching to businesses on how to effectively train and work with young adults are more likely to recruit—and retain—local employers to participate
- When tweens and teens are deeply involved in designing activities targeted to their peers, overall participation rates are not only higher, but kids also are more committed to the program's success

Donors

- Aegis American Canyon, LLC
- Anonymous (4)
- Bruce & Rosemary Cakebread
- Dey Community Fund
- Fair Wind Foundation
- Jackson Family Foundation
- K & J Jaeger Family Fund
- The James Irvine Foundation
- Jewish Community Endowment Fund
- Charlie Johnston
- The E. Richard Jones Family Foundation
- Rick Jones Family Fund
- The Kobrand Foundation
- Jon & Robin Lail
- Barbara Lencioni
- Lolo's Second To None
- The Lynch Community Fund
- Jim Maggetti
- Dick Mullins Charitable Trust
- Palisades Farm Fund
- Palmisano Family Foundation
- Pat & Linda Pingitore
- Matthew & Polly Stone
- Thacher Family Fund
- WWJD Fund
- Mr. & Mrs. Will Wyman III

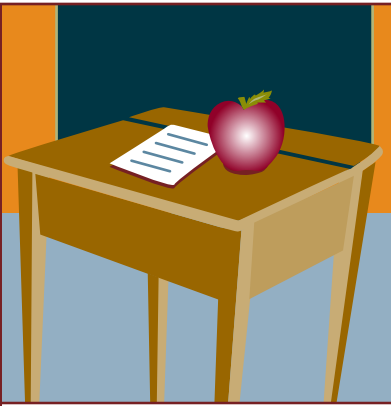
DONOR BUYING POWER

For every \$1 contributed to the Fund by a donor, how many dollars have been distributed from the Fund? This is the ratio, in dollars, of 1: [(Total Grants from Fund)/(Average Contribution to Fund)].



IN SCHOOL & OUT OF SCHOOL FUND

Mission: To help children and youth (ages 3-24) succeed in school and improve their chances of becoming confident and contributing adults.

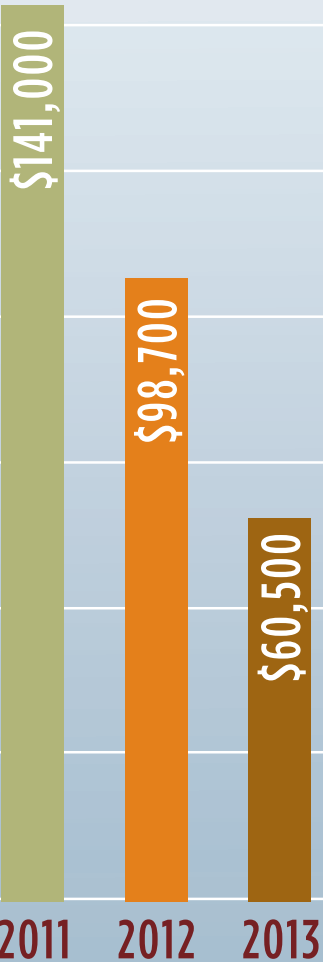


What's Happening

NAPA VALLEY
COMMUNITY FOUNDATION

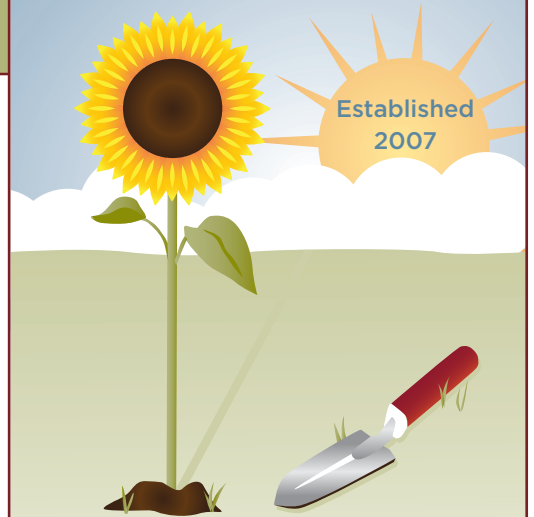
\$595,200

TOTAL GRANTS
2007-2013



IN 2013, WE INVESTED IN PROGRAMS THAT

- Reduce the achievement gap in public schools, and ensure that more low-income high school students not only meet four-year college eligibility requirements, but also gain admission into post-secondary institutions
- Train teachers to use instruction methods that enhance kids' writing and analytical thinking skills, which are fundamental to the new education standards called Common Core



Since inception, the Fund has made possible **academic achievement and leadership** development programs for **6,500 k-12 students** and **1,300 preschoolers** from low-income families

What We're Learning

- High school students who will be first in their families to attend four-year college are more likely to pursue post-secondary education and see it through to completion if they have mapped out a path toward specific career goals
- A very small pool of substitutes in Napa Valley Unified School District means that teachers have difficulty participating in professional development courses that keep their toolbox fresh and ensure high levels of engagement

Donors

Anonymous (4)
 Charter Oak Fund
 Cort Goldman Family Fund
 Waller Crafford Fund
 Alison Crowe
 The Estate of Lylah M. Schieck
 Fair Wind Foundation
 Freed Family Fund
 Robert & Ellen Imrie Charity Fund
 Jackson Family Foundation
 K & J Jaeger Family Fund
 The James Irvine Foundation
 Johnson Family Fund
 Audie Jones & Carson Lee Family Foundation
 Rick Jones Family Fund
 Kristen Kirst
 Lambert Family Fund
 Jim Maggetti
 Ellie Meyer Fund
 MFL Endowment Fund
 Dick Mullins Charitable Trust
 Napa Fund/Family of Michael & Isabel Mondavi
 The Richard and Martha Pastcan Fund
 The Perfect Purée of Napa Valley Charitable Giving Fund
 Pat & Linda Pingitore
 Sato Family Fund
 Tulsa and Simone Fund
 Turley Family Fund

DONOR BUYING POWER

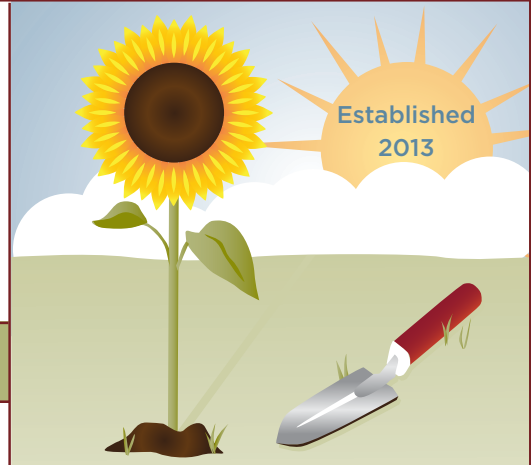
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ONE NAPA VALLEY FUND

Mission: To empower immigrants to feel more secure and engaged in the future of the community.



What's Happening

NAPA VALLEY
COMMUNITY FOUNDATION

IN 2013, WE LAUNCHED A THREE-YEAR CITIZENSHIP PROJECT, CALLED ONE NAPA VALLEY, THAT

- Identified a best-practice model for helping large numbers of people in our community become citizens
- Vetted potential nonprofit partners, both locally and regionally, and selected four organizations to build a naturalization infrastructure in Napa County that didn't exist six months ago
- Started a grassroots campaign that promotes the benefits of naturalization, and provides volunteer opportunities to long-time residents that want to help people on their path to citizenship

Since inception, the Fund has supported: a first-ever **naturalization awareness campaign** that has reached nearly **9,000** people; **education** on the benefits and responsibilities of **U.S. citizenship for 500 Legal Permanent Residents** (aka Green Card holders); **citizenship application** (and related legal) **assistance** or ESL classes **for more than 250 Green Card holders**

\$1.1 MILLION

TOTAL GRANTS & PROGRAMS
2013-2015



Donors

- | | |
|--|---|
| Bill Agee & Mary Agee | Thomas & Martha May |
| Anonymous(5) | Peter & Willinda McCre |
| Bob & Anne Arns | Anne & Chuck McMinn |
| Bill Bacigalupi | Richard Meese |
| Barbour Vineyards | Melinda M. Mendelson Fund |
| Annie & Richard Bennett | Richard P. Mendelson & Marilyn Knight-Mendelson |
| Zach Berkowitz | Harry and Jina Miller Fund |
| Art Berliner & Marian Lever | Kenneth M. Miller |
| Sarah L. Buxton | Manbin Khaira Monteverdi & George Monteverdi |
| Jennifer Byram | Morgan L. Morgan |
| Bruce & Rosemary Cakebread | Steven & Betsy Moulds |
| Keith Caldwell & Perry Dean | George & Kathleen Myers |
| Dr. Joe Carrillo | Napa Fund/ Family of Michael and Isabel Mondavi |
| Anne Carver | Naoko Dalla Valle |
| Fred Caspersen Fund | Brad Nicholson, M.D. |
| Chateau Montelena Winery | Beth Nickel |
| Maria Cisneros | Bill & Susan Oberndorf Foundation |
| City of American Canyon | Opportunity Fund |
| City of Calistoga | Osgood Family Fund |
| City of Napa | Palmisano Family Foundation |
| City of St. Helena | Angela Peatman |
| Mary Anne Cleary | Stephen & Brenda Perry |
| Patty M. Cleary | Jean Phillips |
| Clif Bar Family Foundation | Pat & Linda Pingitore |
| Dell Coats | Renteria Vineyard Management |
| Cort Goldman Family Fund | Melissa Rodezno |
| County of Napa | E.M. Scarboro |
| S.H. Cowell Foundation | Catherine B. Schmidt |
| David A. Diamond | E.J. & Margaret Scrofani |
| Diane Dillon | John & Barbara Shafer |
| The Doctors Company | Leigh Sharp |
| Margaret Duckhorn | Silverado Farming One Percent Fund |
| David Duncan | Iain Silverthorne |
| Dynacraft, Inc. | W. Scott Snowden & Joann Ortega Snowden |
| Mel & Sam Engle | Mary Stephenson & Lawrence Papale |
| Fair Wind Foundation | Loraine & Jack Stuart |
| Bob Fiddaman | Mark & Karen Stuart |
| Louis & Joyce Flores | Nena Talcott |
| Pat & Julie Garvey | John & Carry Thacher |
| Dave Gaw | Sally Tofle |
| Patrick Gleeson | Robert Torres |
| Constance M. Goodyear | Roger Trinchero |
| Lester & Unni Hoel | Tulsa and Simone Fund |
| Kent Imrie | Turley Family Fund |
| Jackson Family Foundation | Delia Viader |
| Kris & Jeff Jaeger | Vintner's Collective, LLC |
| Johnson Family Fund | Water Connections |
| Rick Jones | Norman Ernest Weir |
| Audie Jones & Carson Lee Family Foundation | Ron & Barbara Whitmill |
| Cristy Kaer | John & Tori Williams |
| Craig Keller & J. Williams | Stella & Hack Wilson Foundation |
| Preston Keogh | Dick & Sue Wollack |
| Anne Kinder | Bill & Susan Wren |
| Pam & Bruce Krell | |
| Larkmead Vineyards | |
| Robin Lail | |
| Blair Lambert | |
| Rebecca Lee | |
| Barbara Lencioni | |
| Dan Lynch | |
| Jim Maggetti | |
| Kevin D. Massie | |

What We're Learning

- Promoting citizenship is not like selling consumer packaged goods—people who are eligible to naturalize can easily put it on the back burner because applying seems too complicated and expensive
- Naturalization has a high “feel-good” factor for both volunteers that assist at citizenship workshops or civics classes and the immigrants that are helped, which builds trust and strengthens the fabric of our community

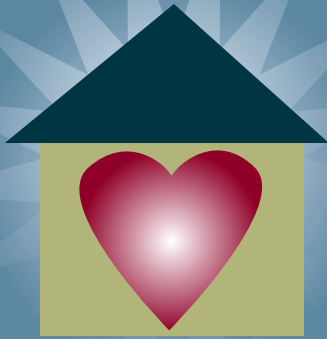
DONOR BUYING POWER

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STRONG COMMUNITIES FUND

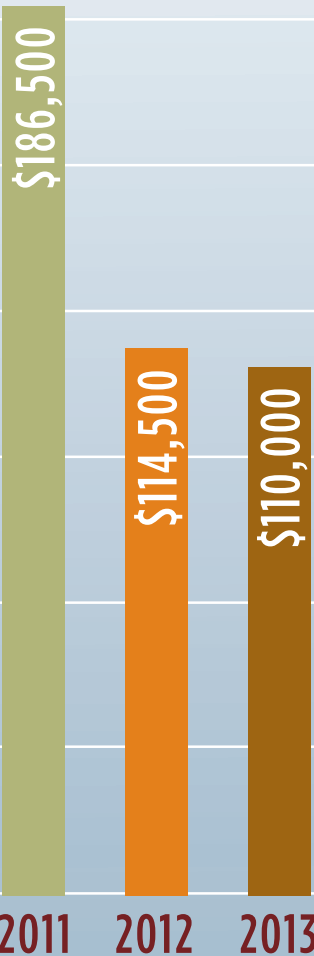
Mission: To help our County's residents get their basic needs met and engage them in community life.



NAPA VALLEY
COMMUNITY FOUNDATION

\$1,314,750

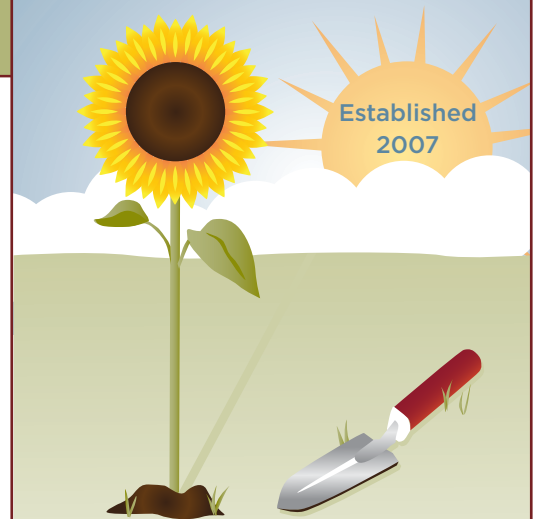
TOTAL GRANTS
2007-2013



What's Happening

IN 2013, WE INVESTED IN PROGRAMS THAT

- Target Latino older adults with health and wellness services like fall prevention education, assistance executing advanced healthcare directives, and support groups
- Provide intensive mental health therapy sessions to up Valley middle and high school students that have depression, experience violence, or struggle with drug/alcohol use



Since inception, the Fund has helped "Safety Net" organizations provide **meals to 16,000** adults and children, connect **9,000 families** and 1,000-plus seniors **to support services**, and deliver **foreclosure prevention services to more than 1,600 households**

What We're Learning

- The foreclosure crisis that gripped Napa County has largely ended: the number of filings is down 70 percent from 2012; property values are rising; and, more families will now be able to refinance and start building financial stability
- Transportation continues to be a daunting challenge for elderly residents in our Valley, and the issue isn't solely about the scarcity of transportation services—seniors also need help to prepare for the inevitability of not driving

Donors

Anonymous (3)	Sandra Maggioli & Michael Garibald
Connee Brannigan	Kathy McCarthy
Bruce Cakebread	MFL Endowment Fund
The California Wellness Foundation	Harry and Jina Miller Fund
Carver Foundation	Napa Fund/ Family of Michael & Isabel Mondavi
Charter Oak Fund	Napa Valley Economic Development Corp.
Cort Goldman Family Fund	Oakville Fund
Dey, L.P.	Osgood Family Fund
Faded Freckles Fund	The Richard and Martha Pastcan Fund
Fair Wind Foundation	The Perfect Purée of Napa Valley Charitable Giving Fund
Folio Fine Wine Partners	Pat & Linda Pingitore
Freed Family Fund	Sato Family Fund
Gallica Wines LLC	David & Ruth Sawyer
Jackson Family Foundation	Silverado Farming One Percent Fund
K & J Jaeger Family Fund	Edward D. Storm
Audie Jones & Carson Lee Family Foundation	Thacher Family Fund
Rick Jones Family Fund	Tulsa and Simone Fund
Anne Kinder	Turley Family Fund
Lambert Family Fund	
Jim Maggetti	

DONOR BUYING POWER

For every \$1 contributed to the Fund by a donor, how many dollars have been distributed from the Fund? This is the ratio, in dollars, of 1: [(Total Grants from Fund)/(Average Contribution to Fund)].



FUND FOR THE ARTS

Mission: To help the arts and culture sector in Napa County weather recent challenges and begin to thrive.



What's Happening

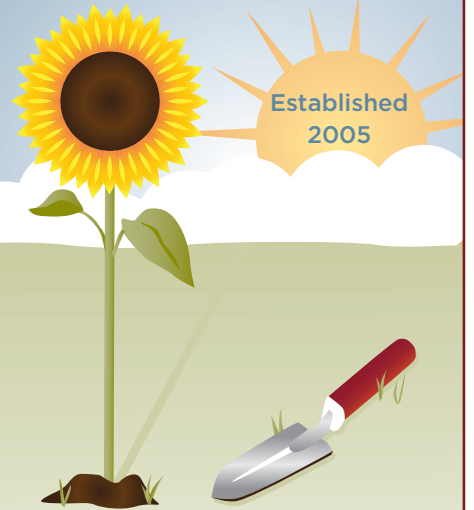
IN 2013, WE COMPLETED A TWO-YEAR CAPACITY-BUILDING INVESTMENT IN ARTS COUNCIL NAPA VALLEY TO

- Strengthen Board and executive leadership
- Plot a course for long-term programmatic and financial stability

The Fund will go quiet for the next two to three years while we add to our roster of donors interested in the arts

What We're Learning

- An important value proposition that arts councils, including ours, bring to a community is the ability to attract regional and state funding for grassroots advocacy that builds long-term support for arts and culture programming
- Capacity building takes time, and requires significant commitment by a nonprofit's Board and executive leaders to make large-scale change



Since inception, the Fund has supported creation of a county-wide **cultural plan**, and **arts events** that attract tourists to the Valley

Donors

Lauren Ackerman
 Anonymous
 Richard & Annie Bennett
 Dr. Alvin Lee Block
 CDI/Hatt Market
 Charter Oak Fund
 Dey Leadership Fund
 The Estate of Lylah M. Schieck
 Freed Family Fund
 The William and Flora Hewlett Foundation
 Jackson Family Foundation
 K & J Jaeger Family Fund
 The James Irvine Foundation
 Jewish Community of Napa Valley
 Bill & Carol Kieschnick
 Anne Kinder
 Ellie Meyer Fund
 Dave & Jane Meyers
 Harry and Jina Miller Fund
 Muh Family Fund
 Old Kraft Fund
 Optimista Fund
 Sato Family Fund
 Silverado Farming One Percent Fund
 Tulsa and Simone Fund
 Turley Family Fund

NAPA VALLEY
 COMMUNITY FOUNDATION

\$437,300

TOTAL GRANTS
 2005-2013

\$120,000

\$35,000

\$25,000

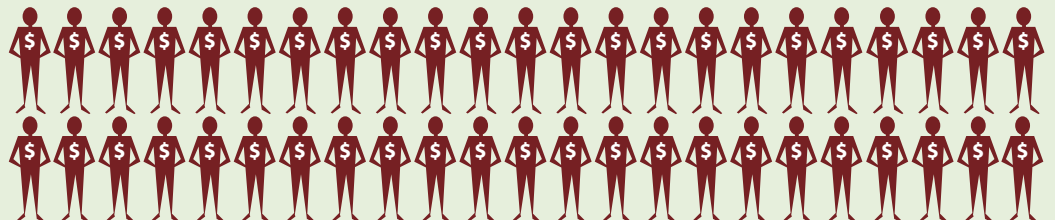
2009 2010 2011-13

DONOR BUYING POWER

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=



COMMUNITY LEADERSHIP FUND

Mission: To tackle some of our region's most serious challenges through cutting-edge research; local forums and convenings; and, strategic grantmaking and communications.

What's Happening

IN 2013, WE INVESTED IN

- Community dialogues that educated and engaged more than 500 residents on topics like poverty, climate change, immigration, food systems, philanthropy and the arts
- \$2.1 million in grant distributions (above and beyond what's listed elsewhere in this report) and 200 site visits to local charities
- Focus groups with Napa County donors to better understand their views on charitable giving and the nonprofit sector

What's Coming Next

- A series of talks by national figures in social change and philanthropy to mark our 20th anniversary
- Sharing results of our donor focus groups with nonprofits and their Boards
- Discussion by our Board about the next major area of focus for our grantmaking and convening work

Donors

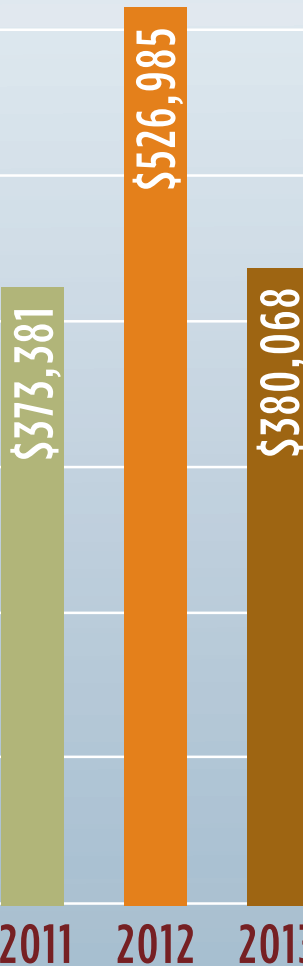
Bill & Mary Agee
Anonymous (2)
Mr. & Mrs. James B. Araujo
Robert S. & Anne Marie Arns Foundation
Bill Bacigalupi
Cameron Baker & Katherine Solari Baker
Bank of Marin
Mrs. Judy Barrett
Mr. & Mrs. Richard Bennett, Jr.
Mr. & Ms. Bruce Boulware
Jennifer Byram
Mr. & Mrs. Bruce Cakebread
Keith Caldwell & Perry Dean
Cantus Fund
Dr. Joe Carrillo
Anne Carver
Fred Caspersen Fund
Charter Oak Fund
Maria Cisneros
Mary Ann Cleary
Patty M. Cleary
Cliff Lede Vineyards
Dell Coats
COHO Enterprises, LLC
Community Foundation of Sonoma County
Cort Goldman Family Fund
Diane Dillon
Abbott Downing
David R. Duncan
Dyncraft BSC, Inc.
Mel Engle
Fair Wind Foundation
Family Trust Fund
Farella, Braun & Martel, LLP
Bruce Fenton
Flanagan Family Foundation
Frank, Rimmerman & Co., LLP
Freed Family Fund
Fund for Philanthropy
Thomas and Kyle Futo Foundation
Dave Gaw
Mr. & Mrs. Patrick Gleeson
Green Fund
Lester Hoel
Mr. & Mrs. Kent S. Imrie
Robert and Ellen Imrie Charity Fund
The James Irvine Foundation
Michael & Pepper Jackson
K & J Jaeger Family Fund
Johnson Family Fund
Rick Jones Family Fund
Cristy Kaer
Craig Keller & J. Williams
Eugene Preston Keogh Fund
Anne Kinder
Mr. & Mrs. Walter Klenz
Krell Family Charitable Fund
Blair Lambert
Larkmead Vineyards
Law Offices of A. Nick Shamiyeh
Rebecca Lee
Barbara Lencioni
Lynda Lieberman
Dorothy Lind-Salmon
Marissa E. Low
Lynch Community Fund
Jim Maggetti
Leone Manni

Christopher J. Marzec and Sheila J. Kinney
MCA Architecture
Richard Meese & Liz Christensen
Melinda Mendelson
Richard Mendelson & Marilyn Knight-Mendelson
Harry and Jina Miller Fund
Manbin Khaira Monteverdi & George Monteverdi
Morgan Morgan & Phillip Lamoreaux
Moss Adams, LLP
Mr. & Mrs. Steven P. Moulds
Dick Mullins Charitable Trust
Napa Fund/Family of Michael & Isabel Mondavi
Napa Printing & Graphics
Napa Valley Vintners/Auction Napa Valley
Brad B. Nickinson, M.D.
Beth Nickel
NVCF Operating Endowment
Bill and Susan Oberndorf Foundation
Katherine Ohlandt & Jerry Wirkus
Opportunity Fund
Optimista Fund
Osgood Family Fund
Palisades Farm Fund
Palisades Fund
Palmisano Family Foundation
Richard and Martha Pastcan Fund
Michael Payne
Perfect Puree of Napa Valley
Mr. & Mrs. Stephen R. Perry
Jean Phillips
The Pingitore Charity Fund
Pisenti & Brinker, LLP
Queen of the Valley Medical Center
Rabobank
Recovery Fund
Renteria Vineyard Management, LLC
Thomas W. Rimmerman
Rocca Family Vineyards
Melissa Rodezno
Sand Hill Advisors, Inc.
Loren Schreiber
Mr. & Mrs. John Shafer
Silverado Wine Growers Charitable Fund
Mr. & Ms. Iain Silverthorne
Hon. Scott Snowden & Joann Ortega Snowden
Mr. & Mrs. John S. Stuart
W. Clarke Swanson
Frank & Hannah Takahashi Charitable Fund
Nena Talcott
Thacher Family Fund
Marla B. Tofle
Roger J. Trinchero
Tulsa and Simone Fund
Turley Family Fund
Delia Viader, Ph.D.
Marilyn B. Wallis Charitable Trust
Walton Family Fund
Water Connections
Mr. & Ms. John Williams
Stella & Hack Wilson Family Foundation
Winiarski Family Foundation
Wollack Foundation Philanthropic Fund

NAPA VALLEY
COMMUNITY FOUNDATION

\$1,280,434

TOTAL GIFTS
2011-2013



Established
2008

Since inception, the Fund has attracted \$1.5 million to benefit our community **from major foundations outside of Napa Valley**

