In 2020, we distributed more than $13 million by playing three important roles in support of our generous donors.

Total Grants: $13.1 Million

1. As a watchdog for a dozen givers who entrusted us with their hopes for the future, we distributed $417,000 in legacy fund grants.

2. As a consultant to 100 individuals, families and companies who conduct their philanthropy through the Foundation, we distributed $4.4 M in donor advised fund grants.

3. As a platform for 2,200 donors who harnessed the power of their collective generosity through the Foundation, we distributed $8.3 M in community grants.
This report’s central focus is the collective impact we achieved in 2020 by serving as a platform for thousands of local donors in four key areas.

- Meet the Moment
- Champion Community
- Invest in Youth
- Fight Poverty

$8.3M
To meet the moment, we responded to three disasters last year: the pandemic and two devastating wildfires. We also made grants related to the 2017 wildfires.

<table>
<thead>
<tr>
<th>2020 Impact</th>
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<tbody>
<tr>
<td>• $5.1M distributed to blunt the economic and health effects of COVID-19</td>
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<td>– 1,500 households who lost wages/jobs received 2-3 months of rental assistance</td>
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<td>– Among the above: nearly 350 mandated to quarantine by County</td>
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<td>• $2M distributed to assist survivors of LNU and Glass Fires</td>
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<td>– 2,500 received relief services</td>
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<td>– 250 workers, homeowners and renters received direct cash aid</td>
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<td>• $311,000 for continued response to the 2017 Napa Fire Complex and resilience,</td>
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<td>including fire mitigation, workforce development and nonprofit preparedness</td>
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<tr>
<th>Approach</th>
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<td>We believe disasters don’t discriminate but recovery does. We respond immediately but take</td>
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<td>the long view. We think cash aid is paramount but can’t stand alone.</td>
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<table>
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<tr>
<th>Donors</th>
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<td>25,000</td>
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Champion Community

Salvador and Vince Venegas are a father and son from Calistoga. They were among the first 30 graduates of a training program we launched, after the 2017 wildfires, to boost the construction labor force in order to help homeowners rebuild more quickly, at a lower cost. A twin goal of the program was to help local workers become eligible for higher-paying jobs and therefore be more resilient in future disasters. It’s working: post-graduation, Sal and Vince started their own company and have increased their income and job security.

Since inception, we have distributed more than $25.6 million.

**History**

- $25.6 M distributed since 2014
- 5,600 families and small businesses have received direct cash aid to repair, rebuild or relocate
- 75,000 residents have received emergency relief services, like food, temporary shelter, physical and mental healthcare, legal aid and insurance navigation

**Story**

Salvador and Vince Venegas are a father and son from Calistoga. They were among the first 30 graduates of a training program we launched, after the 2017 wildfires, to boost the construction labor force in order to help homeowners rebuild more quickly, at a lower cost. A twin goal of the program was to help local workers become eligible for higher-paying jobs and therefore be more resilient in future disasters. It’s working: post-graduation, Sal and Vince started their own company and have increased their income and job security.
To champion community, we made grants that helped local immigrants feel more secure, more engaged in the future of our Valley and more connected to their native-born neighbors.

<table>
<thead>
<tr>
<th>2020 Impact</th>
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| • $140,000 supported the One Napa Valley Initiative, a campaign to create new citizens by providing legal services and ESL classes Valley-wide  
  – 1,200 people received free legal consultations  
  – 770 people submitted applications for citizenship or other benefits like DACA  
  – 250 Napa residents were sworn in as US citizens  
  – 26 volunteers, typically Anglo and over 60, provided 150 hours of assistance, helping hundreds burnish their English and prepare for naturalization interviews |

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<tr>
<td>We believe that our community and our democracy are more vibrant when everyone participates in the decisions we make about our future. But all too often, certain segments of our population face obstacles to civic engagement - like the lack of affordable legal services to obtain citizenship.</td>
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<td>317 27 (all years last year)</td>
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</table>
Jorge and his wife and four kids have lived and worked in St. Helena for 30 years. On a return trip home to the Valley after a pre-pandemic visit to family in Mexico, Jorge’s green card was mistakenly confiscated, and he was erroneously placed into deportation proceedings. Immigration Institute of the Bay Area, the lead legal nonprofit grantee in our One Napa Valley Initiative, won Jorge’s case, and he was reunited with his family, and his job as a farmworker and tractor driver. The One Napa Valley Initiative then helped Jorge apply for naturalization and prepare for his exam. Jorge has now accomplished his lifelong dream of citizenship.

Since inception, we have distributed more than $2.3 million.

- $2.3 M distributed since 2013
- 7,900 immigrants have received legal services; 455 native-born residents have volunteered
- 1,603 (and counting) Napa County residents have been sworn in as new US citizens
To fight poverty, we launched a new project to create more rental units for our workforce and made grants to help our most vulnerable residents meet their basic needs.

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<th>2020 Impact</th>
<th>Approach</th>
<th>Donors</th>
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| • $211,000 launched the Napa Sonoma Accessory Dwelling Unit (ADU) Center  
  – 400 homeowners have learned about the benefits of ADUs in 6 webinars  
  – 16 cities are improving their building & permitting processes  
  – 40 homeowners have received comprehensive ADU feasibility assessments  
• $112,000 supported health and wellbeing programs  
  – 1,500 members of our workforce built savings for the future  
  – 2,745 teens, families and seniors accessed food and mental health counseling | We believe that our Valley is only as strong as its most vulnerable residents. Unfortunately, significant barriers - like the high cost of housing - stand in the way of local families' ability to thrive. | 265 29 (all years | last year) |
Since inception, we have distributed nearly $4.5 million.

**History**

- $4.5 M distributed since 2007
- 20,000 kids, families and seniors have benefited from safety net services
- 40 homeowners have started on the path to building an ADU (or granny unit)

**Story**

Colin has had multiple sclerosis for 40 years, and a decline in his mobility prompted him to begin attending Collabria Care’s Adult Day Services (ADS) program. A highlight from the 14 years he has participated in the program is when the staff developed a specialized strengthening program to prepare him to walk his daughter down the aisle at her wedding. Last year, Colin faced two additional challenges: increased cognitive decline; and new health issues for his wife that make caring for Colin more difficult. For these reasons, the family depends even more on the support they receive from ADS to keep Colin and his wife as healthy and happy as possible.
To invest in youth, we made grants to expand the number of students that are college-ready and awarded scholarships for postsecondary education.

**2020 Impact**
- $145,000 distributed to help teens and young adults succeed in school
  - 6,200 pre-k through high school youth built academic and leadership skills
  - 290 first-generation students received college mentoring
- $250,000* distributed as scholarship awards
  - 77 local students were awarded
  - 64 percent are first in their families to attend college

**Approach**
We believe that all young people have the potential to become confident and contributing adults. However, while gifts and talents are evenly distributed, access and opportunities are not.

**Donors**
255 | 29 (all years | last year)

* Includes scholarship awards made from Legacy Funds over which the Foundation has discretion; and scholarship awards made from other Funds.
Since inception, we have distributed more than $2.2 million.

The COVID-19 pandemic disrupted many pre-k programs and required that families leave employment and become at-home teachers for their children. Niños Activos, a kindergarten prep program for low-income kids up Valley, saw many of its parents struggling to support at-home learning, especially at a time when lost income put purchasing homeschool supplies out of reach. UpValley Family Centers, the nonprofit that operates Niños Activos, pivoted from in-class programs to take-home learning kits so that families could continue learning at home.
Research, site visits and due diligence support our work in these 4 areas and more. Your gift to the Community Leadership Fund makes it possible.
Notably, charitable ideas we brought to our donors, based on their interest areas, accounted for 20% of the dollar value of our donor advised fund distributions.

As a consultant to 100 individuals, families and companies who conduct their philanthropy through the Foundation, we distributed $4.4 M in donor advised fund grants — $869,000 of which came from 100+ recommendations we made to 31 unique donors.
Please contact us with any questions you may have!

Terence Mulligan  
President  
Terence@napavalleycf.org  
707.254.9565 x11

Lindy Solow Bouwer  
VP of Development & Communications  
Lindy@napavalleycf.org  
707.254.9565 x13