

## **Fund Overview**

The Who, What, When, Where, and Why of the Elaine Jones Safety Net Fund

Three types of grant, mix-and-match:

General Operating Support Grants: Up to \$100,000 for one year, based on the organizational budget and funding gaps demonstrated.

**Capacity Building Grants:** One-time grants of up to \$50,000 to strengthen internal systems and sustainability.

**Bridge Loans:** 0% interest loans of up to \$100,000 to address temporary cash flow issues caused by delayed (but not reduced) government funding. These are one-year, no-interest loans.

Your organization may apply for <u>one</u> of the below options:

- Just a **general operating support** grant
- Just a bridge loan
- Just a capacity building grant
- A general operating support grant and a capacity building grant
- A bridge loan and a capacity building grant

Regardless of which option you choose, your organization must meet all of the eligibility criteria

# **Other Funding Opportunities**

- NVCF awards grants through Community Impact Funds, Legacy Funds and Donor Advised Funds to a breadth of organizations of all sizes serving Napa County's needs throughout the year.
- Visit www.napavalleycf.org and click on "I'm a nonprofit".
- We'd love to hear from you!

# Eligibility & Requirements:

# Checklist

- lacksquare We are a 501(c)(3) public charity.
- ✓ We primarily serve Napa County (at least 51% of our programs and operating budget for the past 5 years, whether fiscally-sponsored or as a standalone nonprofit).
- ☑ We work directly in the safety net sector providing essential services like food, housing, healthcare, childcare, legal support, or mental health support.
- ☑ Our annual Napa County operating budget is between \$500,000 and \$10,000,000.
- ☑ We have experienced and can demonstrate a decrease in funding and/or increase in client demand for our Napa County programs during fiscal years ending 2025 and/or 2026.

# Eligibility & Requirements: What qualifies as "safety net"

Programs that meet essential human needs like:

- Childcare assistance
- Economic stability
- Disability assistance
- Food security
- Healthcare access
- Legal support
- Mental health support
- Rental and housing assistance
- Support for survivors of abuse

# Eligibility & Requirements: What is capacity building?

The intent of the capacity grants are to strengthen an organization's operations through activities and services like:

- Strategic planning
- Fundraising and communications planning
- Board governance improvements
- Financial, HR, or IT systems upgrades
- Leadership recruitment (e.g., ED, CFO hiring)

Investments typically involve hiring outside consultants or purchasing systems/software.

If multiple awardees select the same area of capacity building, NVCF may decide to select a consultant and provide cohort-based assistance, if appropriate.

# Eligibility & Requirements:

How do I know if my funding loss and/or increased demand makes me eligible?

Because the nonprofit funding landscape is filled with uncertainty and is a changing situation, we have not arbitrarily created hard and fast rules on percentages of loss or amount of client need increases.

Your **narrative** and **accompanying financial documents** will help us understand the severity of need.

NVCF will **prioritize funding according to greatest need** once all applications have been received.

Note that at least 51 percent of the overall agency's safety net program work must be in Napa County. Please share the percentage of functional expenses (Row 25 column B from section IX of your IRS Form 990) that is for Napa County. 990 (2011) EXEMPT ORGANIZATION 12-3456789 page 10

#### Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

| _  | Check if Schedule O contains a respon  |                       | (B)                         | (0)                                | (D)                     |
|----|--|-----------------------|-----------------------------|------------------------------------|-------------------------|
|    | o not include amounts reported on lines 6b,<br>, 8b, 9b, and 10b of Part VIII.   | (A)<br>Total expenses | Program service<br>expenses | Management and<br>general expenses | Fundralsing<br>expenses |
| 1  | comment of the commen |                       |                             |                                    |                         |
|    | organizations in the United States. See Part IV, line 21 .   | 0                     |                             |                                    |                         |
| 2  | Grants and other assistance to individuals in  |                       |                             |                                    |                         |
|    | the United States. See Part IV, line 22  | 0                     |                             |                                    |                         |
| 3  |  |                       |                             |                                    |                         |
|    | organizations, and individuals outside the   |                       |                             |                                    |                         |
|    | United States. See Part IV, lines 15 and 16  | 0                     |                             |                                    |                         |
| 4  | Benefits paid to or for members  | 0                     |                             |                                    |                         |
| 5  | Compensation of current officers, directors,   |                       |                             |                                    |                         |
|    | trustees, and key employees  | 620,000.              | 269,000.                    | 220,000.                           | 131,000                 |
| 6  | Compensation not included above, to disqualified   |                       |                             |                                    |                         |
|    | persons (as defined under section 4958(f)(1)) and  |                       |                             |                                    |                         |
|    | persons described in section 4958(c)(3)(B)   | 0                     |                             |                                    |                         |
| 7  |  | 2,232,000.            | 2,084,000.                  | 115,000.                           | 33,000                  |
| 8  | T CHOOL Plan doorders and contributions (morace occurr)  |                       |                             |                                    |                         |
|    | 401(k) and 403(b) employer contributions)  | 315,000.              | 234,000.                    | 41,000.                            | 40,000                  |
| 9  | Other employee benefits  | 710,000.              | 665,000.                    | 36,250.                            | 8,750                   |
| 10 | Payroll taxes  | 185,000.              | 148,000.                    | 27,750.                            | 9,250                   |
| 11 | Fees for services (non-employees):   |                       |                             |                                    |                         |
| a  | Management   | 160,000.              | 160,000.                    |                                    |                         |
| b  | Legal  | 100,000.              | 90,000.                     | 5,000.                             | 5,000                   |
| С  | Accounting   | 20,000.               |                             | 5,000.                             | 15,000                  |
| d  | Lobbying   | 6,000.                |                             | 6,000.                             |                         |
| e  | Professional fundralsing services. See Part IV, line 17  | 60,000.               |                             |                                    | 60,000                  |
| f  | Investment management fees   | 30,000.               |                             | 30,000.                            |                         |
| g  | Other  | 69,000.               | 39,000.                     | 30,000.                            |                         |
| 12 | Advertising and promotion  | 19,000.               |                             | 10,000.                            | 9,000                   |
| 13 | Office expenses  | 558,000.              | 375,000.                    | 62,000.                            | 121,000                 |
| 14 | Information technology   | 81,000.               | 57,000.                     | 9,000.                             | 15,000                  |
| 15 | Royalties  | 0                     |                             |                                    |                         |
| 16 | Occupancy  | 466,000.              | 435,000.                    | 20,000.                            | 11,000                  |
| 17 | Travel   | 0                     |                             |                                    |                         |
| 18 | Payments of travel or entertainment expenses   |                       |                             |                                    |                         |
|    | for any federal, state, or local public officials  | 0                     |                             |                                    |                         |
| 19 | Conferences, conventions, and meetings   | 55,000.               | 40,000.                     | 7,000.                             | 8,000                   |
|    | Interest   | 70,000.               |                             | 70,000.                            |                         |
| 21 | Payments to affiliates   | 0                     |                             |                                    |                         |
| 22 | Depreciation depletion, and amortization   | 390,000.              | 357,000.                    | 12,000.                            | 21,000                  |
| 23 | Insurance  | 72,000.               | 54,000.                     | 13,000.                            | 5,000                   |
| 24 |  |                       |                             |                                    |                         |
|    | above (List miscellaneous expenses in line 24e. If   |                       |                             |                                    |                         |
|    | line 24e amount exceeds 10% of line 15 column  |                       |                             |                                    |                         |
|    | (A) amount, list line 24e expenses on Schedule (2.)  |                       |                             |                                    |                         |
| 2  | PROGRAM SUPPLIES   | 2,496,000.            | 2,496,000.                  |                                    |                         |
| -  | OTHER EXPENSES   | 9,000.                | 4,000.                      | 2,000.                             | 3,000                   |
| -  |  | 2,200                 | -,                          | -,                                 | -,                      |
| d  |  |                       |                             |                                    |                         |
| u  | All other expenses   |                       |                             |                                    |                         |
|    |  | 8,723,000.            | 7,507,000.                  |                                    | 495,000                 |

# What is **Not** Eligible

- Grants to individuals
- Organizations that are not 501(c) public charities
- Public, private, and nonprofit K-12 schools, preschools, and colleges/universities and related programs, only childcare assistance is eligible
- Nonprofits whose safety net services are less than 50% of their work
- Nonprofits that have not worked significantly in Napa County for at least five years
- Research, fundraising or regranting organizations, including scholarships
- Capital campaigns and endowments
- Government or faith-based organizations

# What Else Do I Need to Know?

#### When will we hear back?

We will notify organizations of our funding decisions no later than August 15, 2025.

### Who makes the funding decisions?

- 1. Expert Ad Hoc committee
- 2. NVCF's Community Programs & Grants Committee, August 7, 2025
- 3. NVCF's Board of Directors, August 27, 2025.

### What are the reporting requirements?

Grantees must submit a final report by **April 30, 2026**, detailing how funds were used and summarizing program outcomes.

### Can I send my application by email?

Applications must be submitted through the AwardSpring grant portal - we'll go through the process soon.

# **Application Process**

#### Proposal due date: June 20, 2025

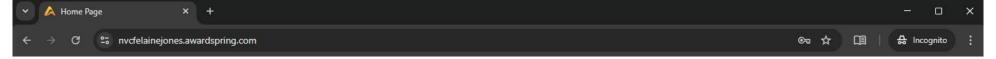
Upload a grant proposal narrative and all supporting documents on our online portal no later than June 20, 2025. There are no word or page limits, but please be as concise and detail-oriented, as possible, and brevity is appreciated!

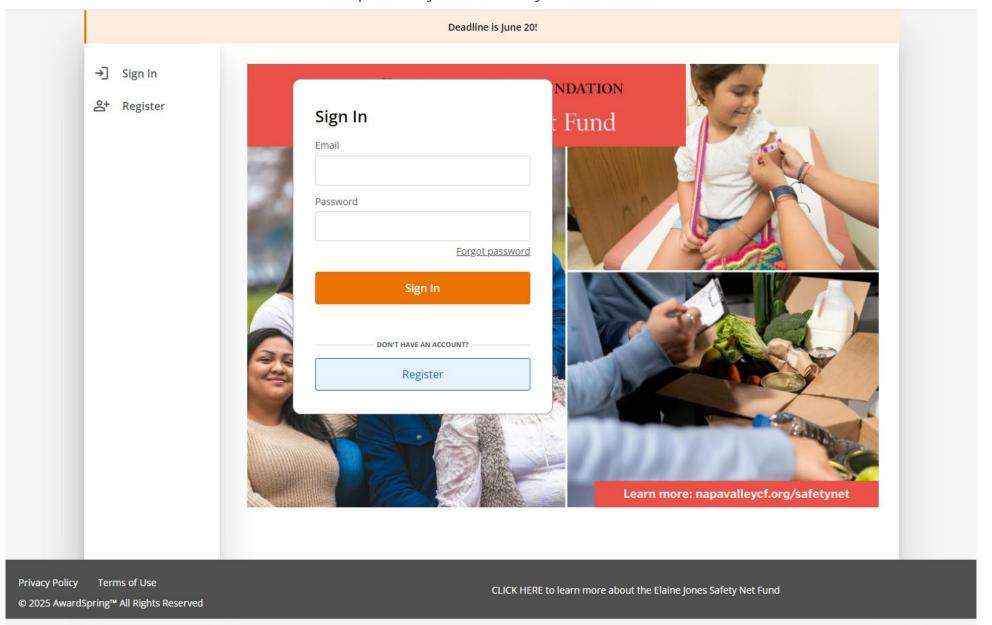
#### If you are applying for:

- General Support Grant OR Bridge Loan only: complete narrative questions 1-10 and STOP at the end of the first section.
- General Support or Bridge Loan <u>AND</u> Capacity Building: Submit one combined document answering the questions for both.
- Capacity Building only: Submit one document answering only the Capacity Building questions.

#### Important notes about AwardSpring:

- AwardSpring is our student scholarship application portal, we have manipulated it to work to make your application process easier. Note that the word "Scholarship" means "Application" for you, we are unable to change the terminology.
- AwardSpring will only collect basic organizational information and screening questions directly in the portal. You will receive an email when the first part (General Application) is submitted, but your full application is not actually complete or considered "submitted" until you also complete the follow-up steps to upload all of the required attachments. IMPORTANT: you will not receive another email after you complete the last steps, but if the final screen says "nothing left to complete," you are done.
- You must prepare your narrative answers in a separate
  Word of PDF document following the instructions in the RFP.
  There are no individual narrative question fields in the
  portal you will upload your completed narrative as an
  attachment.
- Each financial document will be uploaded as a separate file.





# Live Demo of the Steps in the AwardSpring Application Process

# Questions?



## For questions on the **Fund**, **eligibility**, and **grant focus**:

Julia DeNatale

VP of Community Impact

julia@napavalleycf.org

707-254-9565 x16

Rejane Brito

Senior Director, Programs & Philanthropy

rejane@napavalleycf.org

707-254-9565 x22

## For questions on the <u>application portal</u> (AwardSpring):

**NVCF Grants Team** 

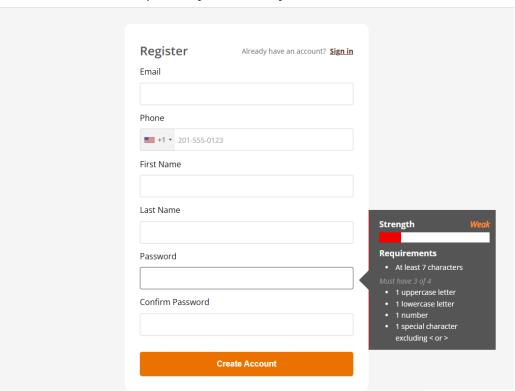
GrantsTeam@napavalleycf.org

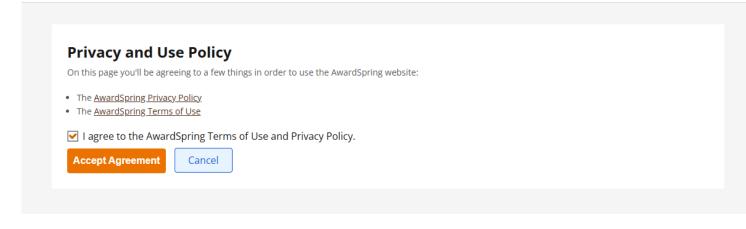
707-254-9565 x15

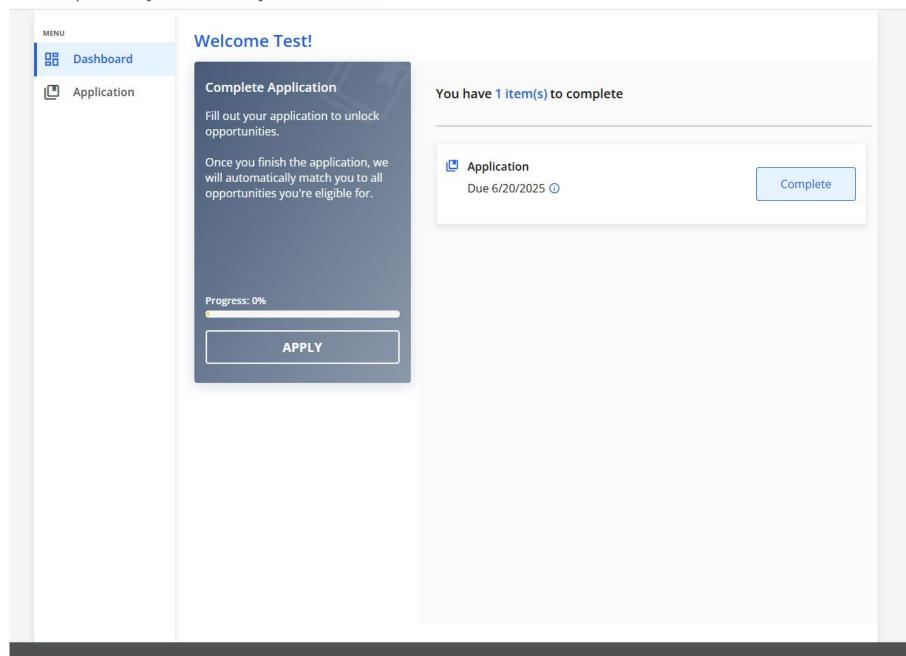


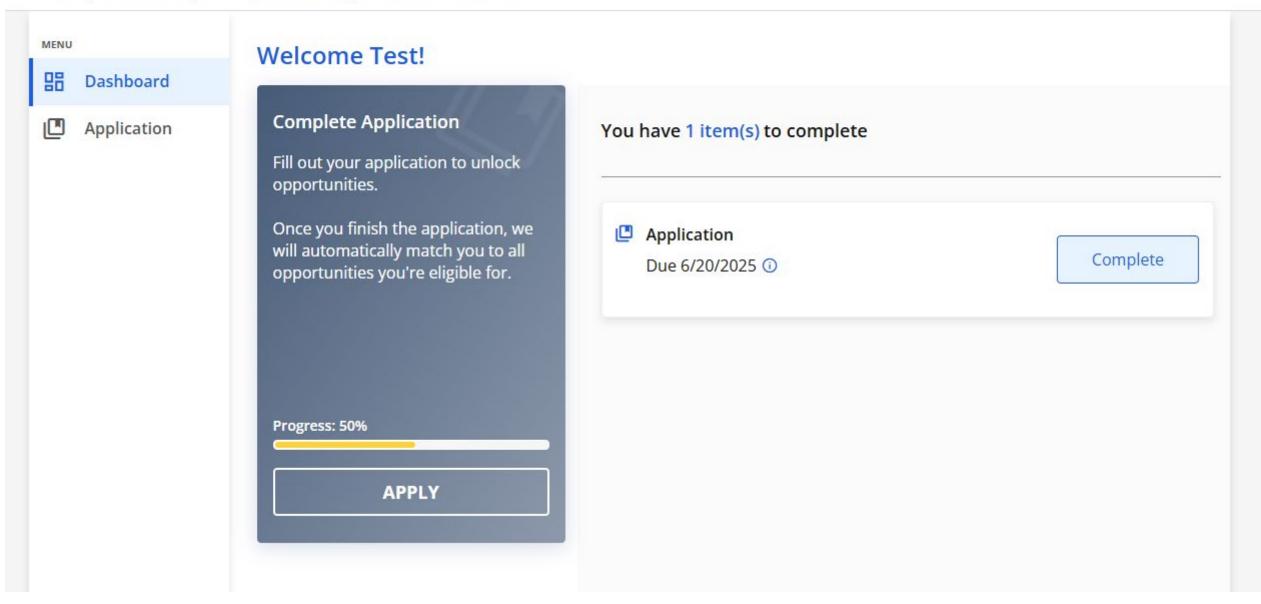
# The following slides illustrate the steps to apply in AwardSpring.



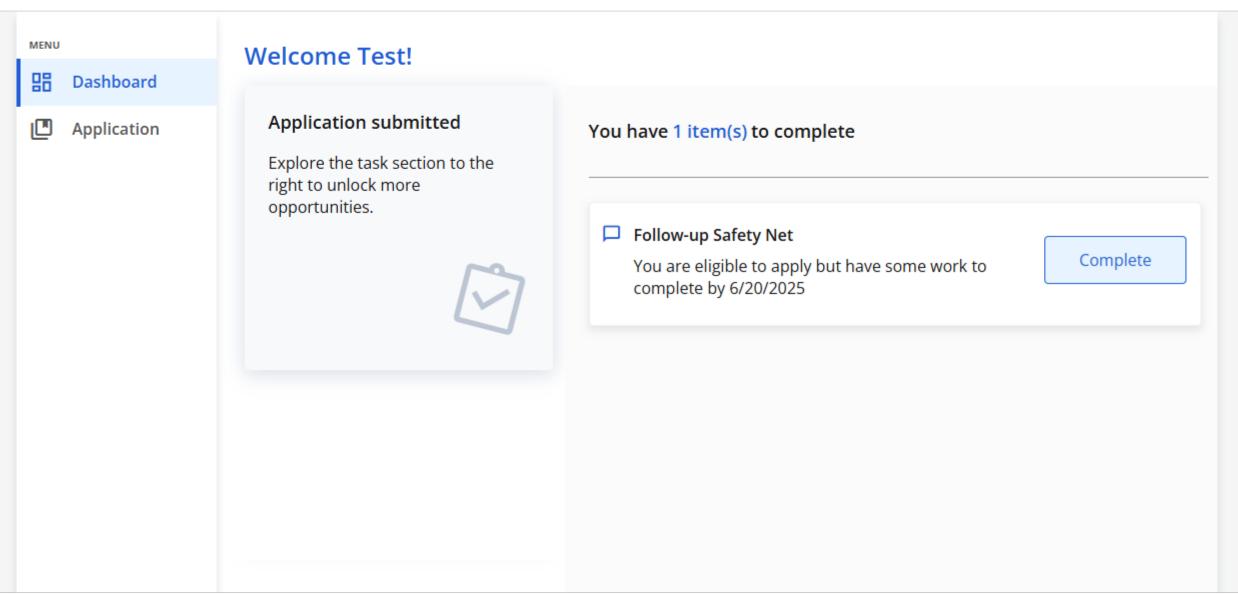


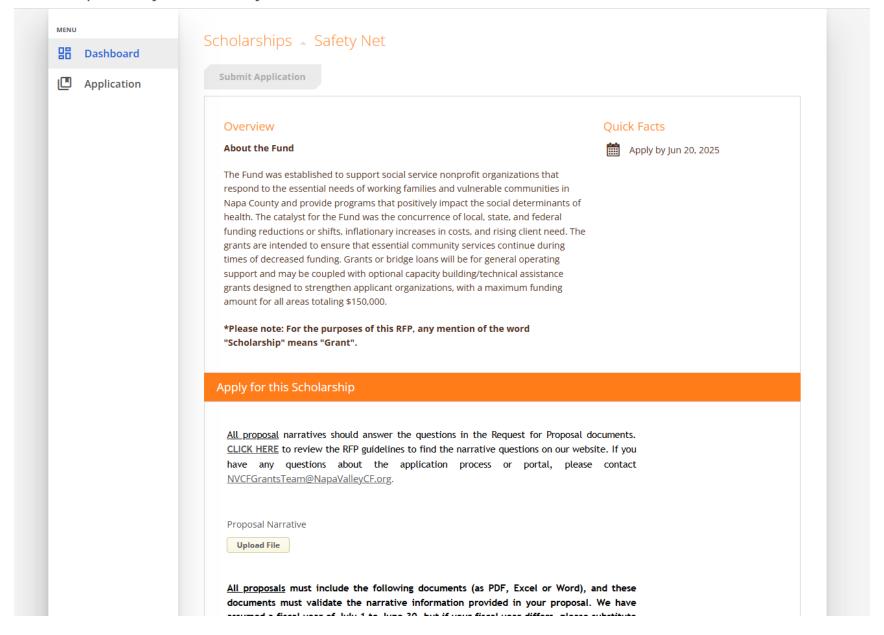












#### Please upload your documents below:

Your annual operating budget for the current fiscal year ending June 30, 2025.

Upload File

If the organization serves areas outside of Napa County, please provide the current Napa County program budgets, as well. Include actuals as of 3/31/25 (or 4/30/25 if available). *(Optional)* 

Upload File

Your operating budget vs. actuals for your two most recent fiscal years (ending June 30, 2023, and June 30, 2024).

Upload File

If the organization serves areas outside of Napa County, please provide Napa County program budgets for those years, as well. *(Optional)* 

**Upload File** 

The proposed or Pro Forma operation and Napa County programs budgets for next fiscal year (ending June 30, 2026).

Upload File

Audited financials for the two most recent fiscal years (years ending June 30, 2023, and June 30, 2024). If audited financials are not available, provide balance sheets and income statements for the current fiscal year (YTD).

**Upload File** 

List of Board Members for the period July 1, 2025 to June 30, 2026.

Upload File

Additional Supporting Documents (if any) (Optional)

Upload File

By clicking the "Submit Application" button below, I certify all information on my application is true and correct to the best of my knowledge.

PLEASE NOTE: If the button is still *gray*, then that means you have not answered all of the required fields and uploaded the requested documents for this scholarship. Once your scholarship application is complete, the "Submit Application" button will turn *yellow* for you to click.

**Submit Application** 

